

#### market opportunities

After skincare, hair and makeup, perfume is the new "green beauty" segment.

Still little invested by the perfume industry, but a market in full (r)evolution.



Natural and organic, the revival of the niche but most of the brands brands that are emerging do not have organic certification.

« The French market is finally ready...It wasn't ten years ago. Women come to us when they decide to change their to change their beauty routine ».

Christian David, Honoré des Près

## organic, natural and vegan cosmetics: the big market trend

With the birth of a true ecological conscience among consumers:

> the debates on parabens, endocrine disruptors and potentially carcinogenic ingredients,

> Consumers are increasingly interested in ecological, healthy and natural products, as well as in the various certifications (organic, vegan, etc.)... which did not exist 20 years ago.

The beauty market is one of the most impacted sectors by the "natural" wave and the "better consumption" trend.

# the concept





## manifesto

Perfume has become a lure, a synthetic and unethical product that we breathe in while thinking we're breathing in nature!

I wanted to restore naturalness, meaning and truth in our wake. By creating pure, powerful and for both your well-being and that of the world. "

Laurence L. creator of Nout brand



#### an alliance of luxury perfumery and organic



a House of perfumes with meaning, committed and certified. respectful and eco-friendly sourcing and packaging.

# the brand



### NOUT : a name rich in meaning



Natural Organic Universal treasure It was in 2005 during a trip to Egypt that Laurence discovered the wonderful goddess Nut. She fell in love with this divinity dotted with stars, symbol of the celestial vault and protector of men and the earth.

A name rich in meaning, imagination and of sensoriality.

An acronym too, summarizing the brand's commitments.

#### of commitments



# the fragrances

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pure blanche

organic eau de parfum made in France



#### le master perfumer

Nout perfumes were born from the meeting between Laurence L., founder of the Nout brand, and Laure Jacquet, **Master Perfumer** of the prestigious House of Robertet.

Laure is a luminous woman, specialized in natural composition. Using the highest quality raw materials, she has created 6 exceptional perfumes for Nout, which are not based on marketing codes.

A range that invites travel, composed of a warm oriental, a fruity chypre, a spicy fern, a fresh woody, a marine floral and a gourmet floral.

## compositions of a unique richness in organic perfume



2 sizes: 100ml and 15ml (refillable with the 100ml)

## 3 eaux de toilette



**ambre chic** family: oriental amber

**esprit vétiver** family: fresh woody terre aromatique family: contemporary fern :

selling price: 155 € (100ml)

## 3 eaux de parfum



**sel de mer** family: marine floral

**pure blanche** family: delicious floral

davana sauvage family: fruity chypre

selling price: 165 € (100ml)



## ambre chic

amber, intense and sensual eau de toilette

Sensual Amber Chic! We are carried away by its fresh and spicy side caused by an alliance of bergamot and coriander seeds, before joining its deep, oriental side of amber notes, labdanum, vanilla and benzoin.

> A superb and very sensual harmony.

 Personality : CREATIVE,
 originality, anti-conformism, daring, unique, asserting its difference



## esprit vétiver

woody, fresh and spicy eau de toilette

At the heart of its essence, Vetiver is sublimated to bring you this complex and delightful fragrance with facets of Grapefruit Seeds, Spices, and Cedarwood:

> the perfect balance between freshness and intensity, elegance and naturality.

• Personality: INTEMPORAL, • safe, confident, neat, natural elegance, know-how



## terre aromatique

spicy and sensual eau de toilette

Inspired by Kyphi, a sacred Egyptian incense composed of Geranium and Galbanum, this modern fragrance boasts an aromatic heart of Rosemary and Hyssop. Spicy Cinnamon and Nutmeg are rounded out by comforting Cedarwood and voluptuous Tonka Bean.

>This seductive and deliciously captivating perfume feels like a secret rendez-vous in an aromatic garden.

O Personality: CONTEMPORARY modern, olfactory bias, trendy



## sel de mer

floral, marine and ozonic eau de parfum

A lively burst of citrusy Blood Orange is accompanied by the green freshness of Petitgrain and Blackcurrent Bud. The fruity Melon Accord then gives way to distinctive notes of sea water, before revealing the heady sweetness of Orange Blossom.

> Finally, Cedarwood brings to mind vivid and unforgettable memories of summer.

- o Personality: NATURAL,
- ∩ simple, relaxed, for oneself, a summer memory, a pleasurable gesture, a discreet fragrance



## pure blanche

floral, gourmand and solar eau de parfum

Sacred Frangipani surrounds you in an intoxicating floral bouquet, rounded out with spicy and smooth Ylang-Ylang and creamy Tiare Flower.

> A subtle harmony of marine and ozonic notes evoke a feeling of sunbathing at the bottom of a wild cove.

Personality: SEDUCTIVE, sensuality, trendy, curious, playful, powerful



## davana sauvage

floral, gourmand and solar eau de parfum

Both and sweet and powerful at the same time, this chypre fragrance is given a touch of modernity thanks to red fruit notes of Ambrette and Davana mixed with voluptuous Tonka Beans. Patchouli combines with Papyrus Wood, Vetiver, and Sandalwood to enhance its intensity with an exotic and earthy touch.

Personality: REMARKABLE,
 presence, audacity, olfactory signature,
 unforgettable wake

# we talk about it



COUT

pure blanche

organic eau de parfum made in France press coverage

VOGUE	ELLE	POINT DE VUE	LE FIGARO · fr Madame	MADE
CÔTE PARIS	MATCH	Les Echos week-end	marieclaire	Gala
SŲDNLY	mint magazine	<b>S</b> STANDARDS	premium BEAUTY news	<b>Beauté</b>
BLOG BEAUTE   PARFUM   LIFESTYLE A M B I A N C E F R A G R A N C E	HOLISSENCE	fěmininbio	Femme actuelle	aufeminin



Notes SALEES.



s de la Bastide Eau d'En





#### LUXE BIO

Créée en 2020, la marque Nout vient d'arriver sur le marché du parfum, avec une offre qui diffère sensiblement de ses consœurs. Certifiée bio et 100% naturelle, elle est une des très rares griffes françaises à se positionner bio et luxe. Avec une gamme de six jus, dont un Davana Sauvage liquoreux à souhait et un superbe Ambre Chic, des prix deux à trois fois supérieurs aux autres marques bio, elle cible une clientèle plus

## SCENTURY

02. NOUT: Davana Sauvage

A modern and fruity chypre, Davana Sauvage features carefully 23 Diended ingredients from 1





ELLE BEAUTE

=











JUSVERTS À BASE D'INGREDIENTS NATURELS OUBIO, CES PARFUMS ECO-FRIENDLY JOUENT LA CARTE DU GREEN.

PAR ALICE ELIA

NEUX NO. ET AUSSI ECO-FRENDLY NCE SOLAIRE À LA FIELR DE

MYSTERIEUX SAUGE ET WHOLE

DANSUN FLADON BECHARGEABLE, RECYCLE ET RECYCLARE. EAU DE DABRUM NOWA ESPREO, A MILIM SUR AEMZIM COM, 100 MI, 137 €.

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ENTIQUEEL DE NER CUUTIVES DE FAÇON RESPONSABLE. EAU DE PARFUM NATURELLE, CHICE, SO MIL 95 E.



HOUR CE FLORA ARMANI, 50 ML 97 E.

TOCTOBRE 2021

FAIR EAU DE

# our partners



























#### rue Aubert, côté Opéra Paris









# Lab.o



Bordeaux



#### Bruxelles - Uccle



1522

TARE

TARRE



# toolbox



3

display XL wood display for 6 fragrances, size 255X950



#### display SOLO

wood display for 1 fragrance, size 255X200,



sample





**bracelets** "I love organic luxury" available at in the colors of the 6 fragrances



# history of today

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## historical

end 2018 2020	december 2020	may 2021	2022
Creation of the concept, development of the 6 fragrances. Implementation	Arrival of the 6 fragrances on the market (marketing slowed down because of Covid)	Reopening of the Parisian department stores.	Development Europe and International.
of the manufacturing process.			

## thank you

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